

## Company Overview

Cedar Gate Technologies (Cedar Gate) is a prescriptive analytic company founded in 2014 by David B. Snow, a nationally recognized healthcare CEO, and a team of experienced healthcare executives.

Cedar Gate has built a value-based care performance analytic platform ISAAC™. ISAAC™ is an acronym for: Intelligence System for Advanced Analytic Computing. It serves the needs of providers, payers and self-insured employers who are at-risk for the healthcare dollar and desire greater success under the new payment and delivery contracts.

Developed for the C-suite, it is an executive decision tool that enables management to maximize the value of each risk-based contract, while improving quality and lowering the total cost of care across the enterprise.

ISAAC™ is an integrated platform that includes: contract modeling, forecasting, performance management and monitoring; financial and clinical risk stratification; network performance analysis by clinical pathway across the entire episode of care; and cost/quality optimization analytics. It incorporates a “Playbook” planning and workflow module to align the organization and drive accountability for execution.

It identifies systemic “one-to-many” performance improvement opportunities, each of which affects thousands of patients and saves millions of dollars. It complements population health management platforms and programs.

On average, healthcare entities that use the platform can expect to lower the total cost of care from between 10-20% of total medical spend.

Gartner™ recently noted Cedar Gate Technologies as one of the new, emerging value-based care performance analytic platforms.

## The ISAAC™ Platform

ISAAC™ is an enterprise performance management analytic platform that combines actuarial methodologies, existing contract prices and care utilization data to predict the financial performance of risk-based contracts. It has achieved a predictive accuracy of 99.4%.

Unlike retrospective analytic platforms, ISAAC™ is a prospective platform that provides “in-year” performance views of each contract, and identifies where and how their performance can be improved. With ISAAC™ management can:

- ✓ Optimize Risk-based Contract Performance
  - Configure and model contract options
  - Develop pricing and reimbursement strategies
  - Optimize financial results
- ✓ Better Manage Medical Loss Rates
  - Forecast MLR by LOB, network, region, others
  - Configure and model improvement options
  - Improve MLR rates for each contract
- ✓ Create Higher Performing Networks
  - Optimize current provider networks
  - Configure and model new provider networks
  - Reduce out-of-network referrals
  - Reduce network leakage
- ✓ Improve Clinical Protocol Adherence
  - Reduce avoidable clinical complications
  - Reduce variations in clinical protocols
- ✓ Optimize Care Location Utilization
  - Increase usage of quality, efficient locations
  - Avoid re-admissions and over-utilization
- ✓ Drive Execution and Accountability
  - Select and assign opportunities to Playbook
  - Incorporate Playbooks into operating plans
  - Schedule and monitor program execution
  - Measure impact on financial performance

Request a demonstration of the ISAAC™ platform at [learnmore@cedargate.com](mailto:learnmore@cedargate.com).